Form G- Sample State Cover Page and Sample State Effective Date Exhibit

STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit A for information about the franchisor or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION ONLY IN JACKSON COUNTY, MINNESOTA. OUT OF STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US IN MICHIGAN THAN IN YOUR OWN STATE.
- 2. THE FRANCHISE AGREEMENT REQUIRES THAT MINNESOTA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
- 3. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should make sure to do your own investigation of the franchise.

Effective Date: See the next page for state effective dates.

STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

California

April 15, 2008

Maryland

Pending

Minnesota

May 1, 2008

Instructions for Preparing Form G – Sample State Cover Page and Sample State Effective Date Exhibit

All Franchise Disclosure Documents must include a State Cover Page, which is to be attached immediately following the FTC cover page.

- 1. Comply with the State Cover Page instructions in Part III.B.
- 2. In the second paragraph insert the exhibit reference to the exhibit showing the list of state franchise administrators.
- 3. In paragraph 1 of the "Risk Factors", insert the name of the state in which litigation or arbitration must be conducted or may be conducted. If the venue provision is not mandatory, revise the first sentence to reflect that litigation or arbitration "may" be conducted in a state other than the franchisee's home state.
- 4. In paragraph 2 of the "Risk Factors", add the name of the controlling state law.
- 5. Add any other Risk Factors required by a State Administrator on the State Cover Page.
- 6. Use the paragraph on franchise brokers only if the franchisor uses franchise brokers or sales agents to solicit or offer or sell franchises.
- 7. If the registration is effective in only one or a few states, the franchisor may insert the state effective dates on the State Cover Page.
- 8. If the franchise involves a multi-state registration with filings in numerous states, the franchisor may use a State Effective Date exhibit that must follow immediately after the State Cover Page.
 - (a) List the effective date or "pending" only for those Franchise Filing States where a registration, filing or exemption has been made or is pending.
 - (b) Regional franchisors may add a statement to the State Effective Date page that their territory is limited to a specific state or states.
 - (c) As approvals are received, the States Effective Date page can be modified by the franchisor without any refiling with the states.