1	MARY ANN SMITH Deputy Commissioner			
2	DANIEL P. O'DONNELL Assistant Chief Counsel			
3	PAUL YEE (State Bar No. 142381) Senior Counsel			
4	Department of Business Oversight One Sansome Street, Suite 600			
5	San Francisco, California 94104-4448 Telephone: (415) 972-8544			
6	Facsimile: (415) 972-8500			
7	Attorneys for the Complainant			
8	BEFORE THE DEPARTMENT OF BUSINESS OVERSIGHT			
9	OF THE STATE OF CALIFORNIA			
10	In the Matter of:	) CRD No.: 4786525		
11		)		
12	THE COMMISSIONER OF BUSINESS OVERSIGHT,	) CONSENT ORDER		
13		)		
14	Complainant,	) )		
15	V.	)		
16	CRAWFORD CAPITAL, LLC,			
17	Respondent.	)		
18				
19				
20				
21	(Commissioner) and Crawford Capital, Inc. (Crawford) and is made with respect to the following			
22	facts:			
23	I.			
24	RECITALS			
25	A. The Commissioner has jurisdic	ction over the licensing and regulation of persons and		
26	entities engaged in the business of investment advising pursuant to the Corporation Code section			
27	25230.			
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- B. At all relevant times, Crawford was a limited liability company incorporated in 2009 under the laws of California and currently, has its primary place of business at 610 S. Main Street, PH 204, Los Angeles, California.
- C. At all relevant times, Crawford was and has been acting as an investment adviser in the State of California.
- D. Leigh R. Crawford is the Manager, sole member and a control person of Crawford Capital, LLC and as such, is authorized to enter into this Consent Order on behalf of Crawford Capital, LLC.
- E. California Corporations Code section 25230, subdivision (a) provides: "It is unlawful for any investment adviser to conduct business as an investment adviser in this state unless the investment adviser has first applied for and secured from the commissioner a certificate, then in effect, authorizing the investment adviser to do so or unless the investment adviser is exempted by the provisions of Chapter 1 (commencing with Section 25200) of this part or unless the investment adviser is subject to Section 25230.1."
- F. On June 19, 2018, Crawford filed an application to be licensed as an investment adviser in this State. During the application process, the Commissioner learned that since 2012, Crawford had been operating in the State as an investment adviser without being licensed or otherwise exempt from licensure.
- G. Crawford, in acting as an investment advisor without being licensed or otherwise exempt, is in violation of Corporations Code section 25230.
- H. In or about October 2018, the Enforcement Division of the Department of Business Oversight (Department) informed Crawford that it would commence an administrative action to issue an order and a civil penalty in accordance with Corporations Code sections 25532 and 25252 (Enforcement Action).
- I. Upon being informed of the Department's intent to bring the Enforcement Action, Crawford responded by indicating that in order to avoid the filing of the Enforcement Action by the Department, Crawford would fully cooperate with the Commissioner and pay a certain amount in penalties.

- J. It is the intention and desire of the parties to resolve this matter without the necessity of a hearing and/or other litigation.
- K. Crawford admits to the jurisdiction of the Department, consents to the entry of this Order by the Department and agrees to comply with its terms but does not admit or deny any of the factual matters and violations of law asserted by the Commissioner herein.
- L. The Commissioner finds that this action is appropriate, in the public interest, and consistent with the purposes fairly intended by the policy and provisions of this law.

NOW, THEREFORE, in consideration of the foregoing, and the terms and conditions set forth herein, the parties agree as follows:

## II.

## **TERMS AND CONDITIONS**

- 1. <u>Purpose</u>. The purpose of this Order is to resolve the Department's Enforcement Action in a manner that avoids the expense of court proceedings, is in the public interest, protects consumers, and is consistent with the purposes, policies, and provisions of applicable law.
- 2. <u>Finality of Order</u>. Crawford hereby agrees to comply with the Commissioner's Penalty Order and, further, stipulates that this Order is hereby deemed a final and enforceable order issued pursuant to the Commissioner's authority under Corporations Code sections 25532 and 25252.
- 3. <u>Desist and Refrain Order</u>. Pursuant to California Corporations Code section 25532, Crawford Capital, LLC is hereby ordered to desist and refrain from acting as an investment adviser in the State of California unless and until it has secured from the Commissioner a certificate authorizing Crawford to act as an investment adviser, or unless otherwise exempt.
- 4. <u>Administrative Penalty</u>. Crawford shall pay a penalty of \$10,000.00 for the above violation which shall be due within 30 calendar days after the effective date of this Order, as defined in paragraph 12.

- 5. Waiver of Hearing Rights. Crawford acknowledges that the Commissioner is ready, willing, and able to proceed with the filing of an administrative enforcement action on the violations contained in this Order, and Crawford hereby waives the right to a hearing and to any reconsideration, appeal, or other right to review which may be afforded pursuant to Corporations Code sections 25532 and 25252. Crawford further expressly waives any requirement for the filing of a Statement of Issues or Accusation that may be afforded by Government Code section 11415.60(b), the California Administrative Practice Act, the California Code of Civil Procedure, or any other provision of law; and by waiving such rights, Crawford effectively consents to this Order becoming final.
- 6. Payment of Penalties. The payment of penalties shall be made in the form of a cashier's check or Automated Clearing House deposit to the "Department of Business Oversight" and transmitted to the attention of Accounting Litigation, at the Department of Business Oversight, 1515 K Street, Suite 200, Sacramento, California 95814. Notice of the payment must be concurrently sent to Paul Yee, Senior Counsel, Department of Business Oversight, One Sansome Street, Suite 600, San Francisco, California 94104.
- 7. <u>Effect of Order on License</u>. In consideration of Crawford's consent to this Order and to pay penalties required by Paragraph 4 hereof, the Commissioner hereby agrees that except as set forth in this Order, no further action based on the failure to be licensed in this State as an investment adviser herein as set forth in paragraph G will be taken. The period between the effective date of this Order and the grant of the investment adviser license to Crawford by the Department shall not be considered a violation of paragraph 3 hereof.
- 8. Future Action by the Commissioner. Crawford and the Commissioner acknowledge and agree that nothing contained in this Consent Order shall operate to limit the Commissioner's ability to assist any other agency, (county, state or federal) with any prosecution, administrative, civil or criminal, brought by any such agency against Crawford based upon the subject matter hereof or otherwise. This Consent Order shall not limit the ability of the Commissioner to bring any administrative or civil action to enforce compliance with this

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Consent Order or to seek penalties for its violation. Further, the Commissioner reserves the right to bring any future action(s) against Crawford or any of the manager, officers, directors or employees of Crawford for all unknown or future violations in connection with or based upon the subject matter hereof.

- 9. <u>Binding</u>. This Order is binding on all heirs, assigns, and/or successors in interest.
- 10. <u>Independent Legal Advice</u>. Each of the parties represents, warrants, and agrees that it has received independent advice from its attorney(s) and/or representatives with respect to the advisability of executing this Order.
- 11. <u>Voluntary Agreement</u>. Crawford enters into this Order voluntarily and without coercion and acknowledges that no promises, threats or assurances have been made by the Commissioner or any officer, or agent thereof, about this Order.
- 12. <u>Effective Date</u>. This Order shall not become effective until signed by all parties and delivered by the Commissioner's counsel by email to Crawford's counsel, Michael Mugmon at Wilmer Cutler Pickering Hale and Dorr LLP at the email address <u>michael.mugmon@wilmerhale.com</u>.
- 13. <u>Public Record.</u> Respondent acknowledges that this Order is a public record.
- 14. <u>Headings</u>. The headings to the paragraphs of this Order are inserted for convenience only and will not be deemed a part hereof or affect the construction or interpretation of the provisions hereof.
- 15. <u>Authority to Execute</u>. Each signatory hereto covenants that he/she possesses all necessary capacity and authority to sign and enter into this Order.
- 16. <u>Counterparts</u>. This Consent Order may be executed in one or more separate counterparts, each of which when so executed, shall be deemed an original. A fax or electronic mail signature shall be deemed the same as an original signature. Such counterparts shall

State of California – Department of Business Ove	1	together constitute and be one and the same instrument.	
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	3	Dated: November 8, 2018	JAN LYNN OWEN Commissioner of Business Oversight
	4		Commissioner of Business overeign
	5		
	6		By MARY ANN SMITH
	7		Deputy Commissioner
	8		Enforcement Division
	9	Dated: November 7, 2018	CRAWFORD CAPITAL, LLC
	10		CRAWTORD CATTAL, ELC
	11		
	12		By LEIGH R. CRAWFORD
	13		Manager Manager
	14	APPROVED AS TO FORM.	
	15		WILMED CLITLED DICKEDING HALE AND
	16	Dated: November 7, 2018	WILMER CUTLER PICKERING HALE AND DORR LLP
	17		
	18		By
	19		MICHAEL MUGMON
	20		Attorney for Crawford Capital, LLC
	21		
	22	Dated: November 7, 2018	JAN LYNN OWEN
	23		Commissioner of Business Oversight
	24		
	25		By
	26		PAUL YEE Senior Counsel
	27		Enforcement Division
	28		
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