

TRUST COMPANY CONSOLIDATED REPORT OF INCOME

as of March 31, 2012

(in Thousands)

Operating income:

Income from fiduciary activities	86,118	A1a
Interest on federal funds sold	0	A1b
Interest on U.S. Treasury securities	79	A1c
Interest on obligations of other U.S. government agencies and corporations	38	A1d
Interest on obligations of states and political subdivisions of the U.S	144	A1e
Interest on other securities	(1)	A1f
Interest and fees on loans	0	A1g
Other income	2,959	A1h

TOTAL OPERATING INCOME

89,337 A1i

Operating Expenses

Salaries and employee benefits	30,514	A2a
Interest on borrowed money	4	A2b
Interest on capital notes	7	A2c
Occupancy expense of premises, gross	3,516	A2d1
Less rental income	0	A2d2
Occupancy expense of premises, net	3,516	A2d3
Furniture and equipment expense	814	A2e
Provision for possible loan losses	0	A2f
Other operating expenses	68,653	A2g

TOTAL OPERATING EXPENSES

103,508 A2h

Income before income taxes and securities gains or losses (14,171) 3

Applicable income taxes (4,964) 4

Income before securities gains or losses (9,207) 5

Securities gains (losses), gross 13 6a

Applicable income taxes 1 6b

Securities gains (losses), net 12 6c

Net income before extraordinary items (9,195) 7

Extraordinary items, Net of tax effect 0 8

NET INCOME (9,195) 9