

SELECTED FINANCIAL DATA
as of December 31, 2017

Name of Industrial Bank	Location	Assets	Total Loans	Loan Loss Reserve	Deposits	Capital	Net Income	ROA	ROE
Balboa Thrift and Loan Association	Chula Vista	264,347	247,526	3,609	225,031	38,269	1,270	0.48%	3.32%
Community Commerce Bank	Claremont	209,344	152,351	2,512	121,756	51,667	1,174	0.56%	2.27%
Rancho Santa Fe Thrift & Loan Association	San Marcos	74,323	66,876	839	46,191	27,407	1,021	1.37%	3.73%