SELECTED FINANCIAL DATA as of September 30, 2016

	Loan Loss								
Name of Industrial Bank	Location	Assets	Total Loans	Reserve	Deposits	Capital	Net Income	ROA	ROE
Balboa Thrift and Loan Association	Chula Vista	235,656	215,772	3,027	197,460	36,939	916	0.52%	3.31%
Community Commerce Bank	Claremont	189,341	131,007	3,226	102,527	51,582	1,626	1.15%	4.21%
Rancho Santa Fe Thrift & Loan Association	San Marcos	66,758	56,916	604	37,904	28,312	905	1.81%	4.26%