## STATE OF CALIFORNIA

## BUSINESS, TRANSPORTATION AND HOUSING AGENCY DEPARTMENT OF CORPORATIONS

TO: Royal Restrooms Management LLC
David E. Sauers, Jr., President/CEO and Co-Founder
Robert Ross Glisson, Co-Founder
2403 West Highway 80
Garden City, Georgia 31408

## DESIST AND REFRAIN ORDER (For violations of section 31110 of the California Corporations Code)

The California Corporations Commissioner finds that:

- 1. At all relevant times, Royal Restrooms Management LLC ("Royal Restrooms") is and was a Georgia limited liability company incorporated on March 6, 2006. Royal Restrooms' principal place of business is 2403 West Highway 80, Garden City, GA 31408. The company maintains a website at <a href="https://www.royalrestrooms.com">www.royalrestrooms.com</a>.
- 2. At all relevant times, David E. Sauers, Jr. ("Sauers") was the President/CEO and Co-Founder, and a control person of Royal Restrooms.
- 3. At all relevant times, Robert Ross Glisson ("Glisson") was the Co-Founder and a control person of Royal Restrooms.
- 4. Since in or about 2006, Royal Restrooms, Sauers and Glisson have offered and/or sold franchises to California residents pursuant to exclusive "License" agreements. The agreements grant the right to engage in the business of offering, using, leasing and providing luxury portable restroom services under Royal Restrooms' distinctive name and trademarks.
- 5. The agreements offered and sold by Royal Restrooms, Sauers and Glisson constitute franchises within the meaning of California Corporations Code section 31005. The agreements

provide that Royal Restrooms will supply its franchisees with original portable restroom trailers under the Royal Restrooms brand, rights to its trademark name and logo, marketing and sales training and assistance, restroom operation and maintenance training and assistance, business models, detailed sales and marketing plans, and commercial advertising campaign materials in return for a monthly "license fee." The agreements further include obligations to purchase products and materials only from approved suppliers, and grant Royal Restrooms certain approval and management rights.

- 6. Royal Restrooms, Sauers and Glisson's offer and sale of franchises in California have not been registered under the Franchise Investment Law and are not exempted under Chapter 1, beginning with California Corporations Code section 31100, of that law.
  - 7. California Corporations Code section 31402 provides in relevant part:

If, in the opinion of the commissioner, the offer of any franchise is subject to registration under this law and it is being, or it has been, offered for sale without the offer first being registered, the commissioner may order the franchisor or offeror of that franchise to desist and refrain from the further offer or sale of that franchise unless and until the offer has been duly registered under this law. If, after the order has been made, a request for a hearing is filed in writing within 60 days from the date of service of the order by the person on to whom the order was directed, a hearing shall be held in accordance with Chapter 5 (commencing with Section 11500) of Part 1 of Division 3 of Title 2 of the Government Code

. . . .

If that person fails to file a written request for hearing within 60 days of the date of service of the order, the order shall be deemed a final order of the commissioner and shall not be subject to review by any court or agency, notwithstanding Section 31501.

Based on the foregoing findings, the California Corporations Commissioner is of the opinion that Royal Restrooms Management LL, David E. Sauers, Jr. and Robert Ross Glisson have engaged in the offer and sale of franchises in this state that are subject to registration under the Franchise Investment Law without the offers first being registered, in violation of California Corporations Code section 31110. Pursuant to California Corporations Code section 31402, Royal Restrooms

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1	Management LLC, David E. Sauers, Jr. and Robert Ross Glisson are hereby ordered to desist and		
2	refrain from the further offer or sale of franchises unless and until the offers have been duly registered		
3	under the Franchise Investment Law or unless exempt.		
4	This Order is necessary, in the public interest, for the protection of investors and consistent		
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6	with the purposes, policies and provisions of the Corporate Securities Law of 1968.		
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8	8 California Corporations	Commissioner	
9	By		
10	Alan S. Weinger Lead Corporations Co	ounsel	
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