

TRUST COMPANY CONSOLIDATED REPORT OF INCOME

as of September 30, 2011

(in Thousands)

Operating income:

Income from fiduciary activities	282,040	A1a
Interest on federal funds sold	0	A1b
Interest on U.S. Treasury securities	381	A1c
Interest on obligations of other U.S. government agencies and corporations	127	A1d
Interest on obligations of states and political subdivisions of the U.S	450	A1e
Interest on other securities	11	A1f
Interest and fees on loans	49	A1g
Other income	9,393	A1h
TOTAL OPERATING INCOME	292,451	A1i

Operating Expenses

Salaries and employee benefits	106,216	A2a
Interest on borrowed money	7	A2b
Interest on capital notes	26	A2c
Occupancy expense of premises, gross	10,667	A2d1
Less rental income	0	A2d2
Occupancy expense of premises, net	10,667	A2d3
Furniture and equipment expense	2,526	A2e
Provision for possible loan losses	0	A2f
Other operating expenses	190,516	A2g
TOTAL OPERATING EXPENSES	309,958	A2h

Income before income taxes and securities gains or losses (17,507) 3

Applicable income taxes (5,901) 4

Income before securities gains or losses (11,606) 5

Securities gains (losses), gross 11 6a

Applicable income taxes 2 6b

Securities gains (losses), net 9 6c

Net income before extraordinary items (11,597) 7

Extraordinary items, Net of tax effect 0 8

NET INCOME (11,597) 9