

TRUST COMPANY CONSOLIDATED REPORT OF INCOME

as of June 30, 2018

(in Thousands)

Operating income:

Income from fiduciary activities	133,869	A1a
Interest on federal funds sold	0	A1b
Interest on U.S. Treasury securities	323	A1c
Interest on obligations of other U.S. government agencies and corporations	81	A1d
Interest on obligations of states and political subdivisions of the U.S	145	A1e
Interest on other securities	206	A1f
Interest and fees on loans	27	A1g
Other income	427	A1h
TOTAL OPERATING INCOME	135,078	A1i

Operating Expenses

Salaries and employee benefits	29,119	A2a
Interest on borrowed money	12	A2b
Interest on capital notes	0	A2c
Occupancy expense of premises, gross	2,456	A2d1
Less rental income	0	A2d2
Occupancy expense of premises, net	2,456	A2d3
Furniture and equipment expense	1,448	A2e
Provision for possible loan losses	0	A2f
Other operating expenses	88,440	A2g
TOTAL OPERATING EXPENSES	121,475	A2h

Income before income taxes and securities gains or losses	13,603	3
Applicable income taxes	4,443	4
Income before securities gains or losses	9,160	5
Securities gains (losses), gross	0	6a
Applicable income taxes	0	6b
Securities gains (losses), net	0	6c
Net income before extraordinary items	9,160	7
Extraordinary items, Net of tax effect	0	8
NET INCOME	9,160	9