

## SELECTED FINANCIAL DATA

as of June 30, 2017

Name of Industrial Bank	Location	Assets	Total Loans	Loan Loss Reserve	Deposits	Capital	Net Income	ROA	ROE
Balboa Thrift and Loan Association	Chula Vista	256,592	236,017	3,276	217,737	37,951	702	0.55%	3.70%
Community Commerce Bank	Claremont	194,388	137,275	2,951	106,236	52,169	1,070	1.10%	4.10%
Rancho Santa Fe Thrift & Loan Association	San Marcos	84,042	76,857	839	56,000	27,407	248	0.59%	1.81%