

SELECTED FINANCIAL DATA
as of March 31, 2017

Name of Industrial Bank	Location	Assets	Total Loans	Loan Loss Reserve	Deposits	Capital	Net Income	ROA	ROE
Balboa Thrift and Loan Association	Chula Vista	246,227	226,012	3,212	208,187	37,533	284	0.46%	3.03%
Community Commerce Bank	Claremont	191,495	133,911	2,951	103,437	51,975	574	1.20%	4.42%
Rancho Santa Fe Thrift & Loan Association	San Marcos	75,429	68,505	747	47,244	27,403	94	0.50%	1.37%