

**SELECTED FINANCIAL DATA**  
as of December 31, 2016

Name of Industrial Bank	Location	Assets	Total Loans	Loan Loss Reserve	Deposits	Capital	Net Income	ROA	ROE
Balboa Thrift and Loan Association	Chula Vista	238,811	219,298	3,175	200,288	37,249	1,425	0.60%	3.83%
Community Commerce Bank	Claremont	186,973	130,736	3,212	99,529	51,806	2,151	1.15%	4.15%
Rancho Santa Fe Thrift & Loan Association	San Marcos	64,891	62,972	604	35,810	28,491	1,084	1.67%	3.80%